



AML/CFT (Professions, Real Estate Agents and Dealers in Precious Metals or Stones) Rules 2011

Based on Law No. (4) for the year 2010 on Anti-Money Laundering and Combating the Financing of Terrorism, His Excellency Mr. Mohamed Hassan Al Saadi, Assistant Undersecretary Of The Ministry Of Business and Trade has issued these rules against money laundering and terrorism financing.

Dated 25 / 8 / 2011

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Assistant Undersecretary of The Ministry of Business and Trade**

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Definitions

(see r 1.1. 3)

activity includes operation.

AML means anti-money laundering.

AML/CFT Law means Law No. (4) of 2010 on Anti-Money Laundering and Combating the Financing of Terrorism.

applicant for business has the meaning given by rule 4.2.3.

asset means any kind of asset, and includes, for example, property of any kind.

associate, in relation to a legal person (*A*), means any of the following:

- (a) a legal person in the same group as *A*;
- (b) a subsidiary of *A*.

beneficial owner has the meaning given by rule 1.3.2.

beneficiary, of a trust, means a person, or a person included in a class of persons, for whose benefit the trust property is held by the trustee.

business day means any day that is not a Friday, Saturday or a public holiday in Qatar.

business relationship has the meaning given by rule 4.2.4.

CDD means customer due diligence measures.

CFT means combating the financing of terrorism.

customer has the meaning given by AML/CFT Law, article 1.

customer due diligence measures (or *CDD*) has the meaning given by rule 4.2.1.

deputy MLRO, in relation to a firm, means the firm's deputy money laundering reporting officer.

director, of a firm, means a person appointed to direct the firm's affairs, and includes—

- (a) a person named as director; and
- (b) any other person in accordance with whose instructions the firm is accustomed to act.

document means a record of information in any form (including electronic form), and includes, for example—

- (a) anything in writing or on which there is writing; and
- (b) anything on which there are figures, marks, numbers, perforations, symbols or anything else having a meaning for individuals qualified to interpret them; and
- (c) a drawing, map, photograph or plan; and
- (d) any other item or matter (in whatever form) that is, or could reasonably be considered to be, a record of information.

employee, in relation to a person (A), means an individual—

- (a) who is employed or appointed by A, whether under a contract of service or services or otherwise; or
- (b) whose services are, under an arrangement between A and a third party, placed at the disposal and under the control of A.

entity means any kind of entity, and includes, for example, any person.

exercise a function means exercise or perform the function.

FATF means the Financial Action Task Force, the inter-governmental body that sets standards, and develops and promotes policies, to combat money laundering and terrorist financing, and includes any successor entity.

firm has the meaning given by rule 1.3.1.

financial institution has the meaning given by AML/CFT Law, article 1.

FIU means the Financial Information Unit established under the AML/CFT Law.

foreign country means a country other than Qatar (whether or not an independent sovereign jurisdiction), or a state, province or other territory of such a foreign country.

function means any function, authority, duty or power.

funds includes assets of any kind.

governing body, of a firm, means its board of directors, committee of management or other governing body (whatever it is called).

group, in relation to a legal person (A), means the following:

- (a) A;
- (b) any parent entity of A;
- (c) any subsidiary (direct or indirect) of any parent entity.

instrument means an instrument of any kind, and includes, for example, any writing or other document.

jurisdiction means any kind of legal jurisdiction, and includes, for example—

- (a) the State of Qatar; and
- (b) a foreign country (whether or not an independent sovereign jurisdiction), or a state, province or other territory of such a foreign country; and
- (c) the Qatar Financial Centre or a similar jurisdiction.

legal arrangement means an express trust or similar legal arrangement.

legal person means an entity (other than an individual) on which the legal system of a jurisdiction confers rights and imposes duties, and includes, for example—

- (a) any entity that can establish a permanent customer relationship with a financial institution; and
- (b) any entity that can own, deal with, or dispose of, property.

Examples

- 1 a company
- 2 any other corporation
- 3 a partnership, whether or not incorporated
- 4 an association or other undertaking, whether or not incorporated
- 5 a jurisdiction, its government or any of its organs, agencies or instrumentalities

MBT means the Ministry of Business and Trade or any entity to which the supervision of firms for purposes of AML/CFT may be given.

MLRO, in relation to a firm, means the firm's money laundering reporting officer.

money laundering means an act mentioned in the AML/CFT Law, article 1, definition of *Money Laundering*.

non-profit organisation includes an entity (other than an individual) that primarily engages in raising or disbursing funds for—

- (a) charitable, religious, cultural, educational, social, fraternal or similar purposes; or
- (b) carrying out other types of charitable or similar acts.

office includes position.

one-off transaction has the meaning given by rule 4.2.5.

ongoing monitoring has the meaning given by rule 4.2.2.

outsourcing, in relation to a firm, is any form of arrangement that involves the firm relying on a third-party service provider (including a member of its group) for the exercise of a function, or the conduct of an activity, that would otherwise be exercised or conducted by the firm, but does not include—

- (a) discrete advisory services, including, for example, the provision of legal advice, procurement of specialised training, billing, and physical security; or
- (b) supply arrangements and functions, including, for example, the supply of electricity or water and the provision of catering and cleaning services; or
- (c) the purchase of standardised services, including, for example, market information services and the provision of prices.

parent entity, in relation to a legal person (*A*), means any of the following:

- (a) a legal person that holds a majority of the voting power in *A*;
- (b) a legal person that is a member of *A* (whether direct or indirect, or through legal or beneficial entitlement) and alone, or together

with 1 or more associates, holds a majority of the voting power in A;

(c) a parent entity of any legal person that is a parent entity of A.

PEP means a politically exposed person.

person means—

(a) an individual (including an individual occupying an office from time to time); or

(b) a legal person.

politically exposed person has the meaning given by rule 1.3.3.

property means any estate or interest (whether present or future, vested or contingent, or tangible or intangible) in land or property of any other kind, and includes, for example—

(a) money of any jurisdiction; and

(b) bonds, commercial notes, drafts, letters of credit, money orders, securities, shares, travellers' cheques, and other negotiable or non-negotiable instruments of any kind; and

(c) bank credits; and

(d) any right to interest, dividends or other income on or accruing from or generated by property of any kind; and

(e) any other things in action; and

(f) any other charge, claim, demand, easement, encumbrance, lien, power, privilege, right, or title, recognised or protected by the law of any jurisdiction over, or in relation to, land or property of any other kind;

(g) any other documents evidencing title to, or to any interest in, land or property of any kind.

proceeds of criminal conduct, in relation to any person who has benefited from criminal conduct, includes that benefit.

product includes the provision of a service.

senior management, of a firm, means the firm's senior managers, jointly and separately.

senior manager, of a firm, means an individual employed by the firm, or by a member of the firm's group, who has responsibility either alone or with others for management and supervision of 1 or more elements of the firm's business or activities that are conducted in, from or to Qatar.

settlor, in relation to a trust, means the person who created the trust.

subsidiary—a legal person (A) is a *subsidiary* of another legal person (B) if B is a parent entity of A.

suspicious transaction report, in relation to a firm, means a suspicious transaction report to the firm's MLRO or by the firm to the FIU.

terrorist has the meaning given by AML/CFT Law, article 1.

terrorist act has the meaning given by AML/CFT Law, article 1.

terrorist financing has the meaning given by AML/CFT Law, article 1.

terrorist organisation has the meaning given by AML/CFT Law, article 1.

tipping off has the meaning given by rule 5.2.1.

transaction means a transaction or attempted transaction of any kind, and includes, for example—

- (a) the giving of advice; and
- (b) the provision of any service; and
- (c) the conducting of any other business or activity.

writing means any form of writing, and includes, for example, any way of representing or reproducing words, numbers, symbols or anything else in legible form (for example, by printing or photocopying).

Chapter 1 General provisions

Part 1.1 Introductory

1.1.1 Name of rules

These rules are the AML/CFT (Professions, Real Estate Agents and Dealers in Precious Metals or Stones) Rules 2011.

1.1.2 Commencement

These rules commence on the date of their promulgation in the official gazette.

1.1.3 Definitions

The definitions at the beginning of these rules are part of these rules.

1.1.4 Notes and examples

- (1) A note in or to these rules is explanatory and is not part of the rules.
- (2) An example in these rules—
 - (a) is not exhaustive; and
 - (b) may extend, but does not limit, the meaning of the rules or the particular part of the rules to which it relates.

Part 1.2 Key AML/CFT principles

1.2.5 Principle 1—senior management responsibility

The senior management of a firm must ensure that the firm's policies, procedures, systems and controls appropriately and adequately address the requirements of the AML/CFT Law and these rules.

1.2.6 Principle 2—risk-based approach

A firm must adopt a risk-based approach to these rules and their requirements.

1.2.7 Principle 3—know your customer

A firm must know each of its customers to the extent appropriate for the customer's risk profile.

1.2.8 Principle 4—effective reporting

A firm must have effective measures in place to ensure that there is internal and external reporting whenever money laundering or terrorist financing is known or suspected.

1.2.9 Principle 5—high standard screening and appropriate training

A firm must—

- (a) have adequate screening procedures to ensure high standards when appointing or employing officers and employees; and
- (b) have an appropriate ongoing AML/CFT training programme for its officers and employees.

1.2.10 Principle 6—evidence of compliance

A firm must be able to provide documentary evidence of its compliance with the requirements of the AML/CFT Law and these rules.

Part 1.3 Key terms

1.3.11 What is a *firm*?

- (1) A *firm* is—
 - (a) an accountant, whether a sole practitioner, partner or employed professional in a professional firm, if the person prepares, executes or conducts transactions for clients in relation to all or any of the following activities:
 - (i) managing client money, securities or other assets;
 - (ii) managing bank, savings or securities accounts;
 - (iii) organising contributions for the creation, operation or management of companies or other entities;
 - (iv) creating, operating or managing legal persons or legal arrangements;
 - (v) buying or selling business entities;
 - (b) a trust and company service provider, if the provider prepares or conducts transactions for clients on a commercial basis in relation to all or any of the following activities:
 - (i) acting as a formation agent of legal persons;
 - (ii) acting, or arranging for another person to act, as a director or secretary of a company or a partner of a partnership, or having a similar position in relation to other legal persons;
 - (iii) providing a registered office, business address or accommodation, or providing a correspondence or administration address, for a company, a partnership or any other legal person or legal arrangement;
 - (iv) acting as, or arranging for another person to act as, a trustee of an express trust;
 - (v) acting as, or arranging for another person to act as, a nominee shareholder for another entity.
 - (c) a real estate agent, if the agent acts for clients in relation to the buying or selling of real estate (or both);
 - (d) a dealer in precious metals or stones (including pearls), if the dealer engages in cash transactions with customers with a value (or, for transactions that are or appear to be linked, with a total value) of at least 55,000 Riyals (or its equivalent in any other currency at the relevant time).
- (2) A *firm* is also any auditor, tax consultant or insolvency practitioner, whether a sole practitioner, partner or employed professional in a professional firm, if the person prepares or conducts transactions for clients in relation to all or any of the activities mentioned in subrule (1) (a) (i) to (vi).
- (3) Subrules (1) (a) and (2) do not apply to—

- (a) a professional employed by a business that is not an accounting, auditing, tax consultancy or insolvency business; or
- (b) a professional employed by a government agency.

1.3.12 Who is the beneficial owner?

- (1) The beneficial owner is—
 - (a) for a transaction—the individual for whom, or on whose behalf, the transaction is ultimately being, or is ultimately to be, conducted; or
 - (b) for a legal person or legal arrangement—the individual who ultimately owns, or exercises effective control over, the person or arrangement.
- (2) Without limiting subrule (1)(b), the *beneficial owner* for a corporation includes—
 - (a) an individual who, directly or indirectly, owns or controls at least 25% of the shares or voting rights of the corporation; and
 - (b) an individual who, directly or indirectly, otherwise exercises control over the corporation's management.
- (3) Without limiting subrule (1)(b), the *beneficial owner* for a legal arrangement that administers and distributes funds includes—
 - (a) if the beneficiaries and their distributions have already been decided—an individual who is to receive at least 25% of the funds of the arrangement; and
 - (b) if the beneficiaries or their distributions have not already been decided—the class of persons in whose main interest the arrangement is established or operated as beneficial owner; and
 - (c) an individual who, directly or indirectly, exercises control over at least 25% (by value) of the property of the arrangement.

1.3.13 Who is a politically exposed person?

- (1) A politically exposed person (PEP) is—
 - (a) an individual (A) who is, or has been, entrusted with prominent public functions in a foreign country; or
 - (b) a family member of A; or
 - (c) a close associate of A.
- (2) In deciding whether a person is a close associate of A, a firm need only have regard to information that is in its possession or is publicly known.
- (3) Without limiting subrule (1)(a), individuals *entrusted with prominent public functions* include the following:
 - (a) heads of state, heads of government, ministers and deputy or assistant ministers;
 - (b) members of parliament, other senior politicians and important political party officials;

- (c) members of supreme courts, of constitutional courts, or of other high-level judicial bodies whose decisions are not generally subject to further appeal, other than in exceptional circumstances;
 - (d) members of the boards of central banks;
 - (e) ambassadors and chargés d'affaires;
 - (f) high-ranking officers in the armed forces;
 - (g) members of administrative, management or supervisory bodies of state-owned enterprises (other than members who are middle ranking or more junior officials).
- (4) Without limiting subrule (1) (b), family members of A include the following:
- (a) spouses;
 - (b) children and their spouses;
 - (c) parents.
- (5) Without limiting subrule (1) (c), close associates of A include the following:
- (a) individuals known to have joint beneficial ownership of a legal entity or legal arrangement, or any close business relations, with A;
 - (b) individuals with sole beneficial ownership of a legal entity or legal arrangement known to have been set up for A's benefit.

Chapter 2 General AML and CFT responsibilities

Part 2.1 The firm

2.1.14 Firms to develop AML/CFT programme

- (1) A firm must develop a programme against money laundering and terrorist financing.
- (2) The type and extent of the measures adopted by the firm as part of its programme must be appropriate having regard to the risk of money laundering and terrorist financing and the size, complexity and nature of its business.
- (3) However, the programme must, as a minimum, include the following:
 - (a) developing, establishing and maintaining internal policies, procedures, systems and controls to prevent money laundering and terrorist financing;
 - (b) adequate screening procedures to ensure high standards when appointing or employing officers or employees;
 - (c) an appropriate ongoing training programme for its officers and employees;
 - (d) an adequately resourced and independent audit function to test compliance with the firm's AML/CFT policies, procedures, systems and controls (including by sample testing);
 - (e) appropriate compliance management arrangements;
 - (f) the appropriate ongoing assessment and review of the policies, procedures, systems and controls.

2.1.15 Policies etc must be risk-sensitive, appropriate and adequate

A firm's AML/CFT policies, procedures, systems and controls must be risk-sensitive, appropriate and adequate having regard to the risk of money laundering and terrorist financing and the size, complexity and nature of its business.

2.1.16 Matters to be covered by policies etc

- (1) A firm's AML/CFT policies, procedures, systems and controls must, as a minimum, cover the following:
 - (a) customer due diligence measures and ongoing monitoring;
 - (b) record making and retention;
 - (c) the detection of suspicious transactions;
 - (d) the internal and external reporting obligations;

- (e) the communication of the policies, procedures, systems and controls to the firm's officers and employees;
 - (f) anything else required under the AML/CFT Law or these rules.
- (2) Without limiting subrule (1), the firm's AML/CFT policies, procedures, systems and controls must—
- (a) provide for the identification and scrutiny of—
 - (i) complex or unusual large transactions, and unusual patterns of transactions, that have no apparent economic or visible lawful purpose; and
 - (ii) any other transactions that the firm considers particularly likely by their nature to be related to money laundering or terrorist financing; and
 - (b) require the taking of enhanced customer due diligence measures to prevent the use for money laundering or terrorist financing of products and transactions that might favour anonymity; and
 - (c) provide appropriate measures to reduce the risks associated with establishing business relationships with politically exposed persons; and
 - (d) before any function or activity is outsourced by the firm, require an assessment to be made and documented of the money laundering and terrorist financing risks associated with the outsourcing; and
 - (e) require the risks associated with the outsourcing of a function or activity by the firm to be monitored on an ongoing basis; and
 - (f) require everyone in the firm to comply with the requirements of the AML/CFT Law and these rules in relation to the making of suspicious transaction reports; and
 - (g) be designed to ensure that the firm can otherwise comply, and does comply, with the AML/CFT Law and these rules.

2.1.17 Assessment and review of policies etc

A firm must carry out regular assessments of the adequacy of, and at least annually review the effectiveness of, its AML/CFT policies, procedures, systems and controls in preventing money laundering and terrorist financing.

2.1.18 Compliance by officers, employees, agents etc

- (1) A firm must ensure that its officers, employees, agents and contractors, wherever they are, comply with—
- (a) the requirements of the AML/CFT Law and these rules; and
 - (b) its AML/CFT policies, procedures, systems and controls;
 - (c) except so far as the law of a foreign country prevents the application of this subrule.

- (2) Without limiting subrule (1), the firm's AML/CFT policies, procedures, systems and controls must—
 - (a) require officers, employees, agents and contractors, wherever they are, to provide suspicious transaction reports for transactions in, from or to Qatar to the firm's MLRO; and
 - (b) provide timely, unrestricted access by the firm's senior management and MLRO, and by the MBT and FIU, to documents and information of the firm, wherever they are held, that relate directly or indirectly to transactions in, from or to Qatar;

except so far as the law of a foreign country prevents the application of this subrule.
- (3) Subrule (2) (a) does not prevent a suspicious transaction report also being made in a foreign country for a transaction in, from or to Qatar.
- (4) This rule does not prevent the firm from applying higher, consistent standards in its AML/CFT policies, procedures, systems and controls in relation to customers whose transactions or operations extend over a number of jurisdictions.
- (5) If the law of a foreign country prevents the application of a provision of this rule to an officer, employee, agent or contractor of the firm, the firm must immediately tell the MBT in writing about the matter.

2.1.19 Application of AML/CFT Law requirements, policies etc to branches and associates

- (1) This rule applies to a firm if it has a branch in a foreign country, or an associate in a foreign country over which it can exercise control.
- (2) The firm must ensure that the branch or associate, and the officers, employees, agents and contractors of the branch or associate, wherever they are, comply with—
 - (a) the requirements of the AML/CFT Law and these rules; and
 - (b) the firm's AML/CFT policies, procedures, systems and controls;

except so far as the law of a foreign country prevents the application of this subrule.
- (3) Without limiting subrule (2), the firm's AML/CFT policies, procedures, systems and controls must—
 - (a) require the branch or associate, and the officers, employees, agents and contractors of the branch or associate, wherever they are, to provide suspicious transaction reports for transactions in, from or to Qatar to the firm's MLRO; and
 - (b) provide timely, unrestricted access by the firm's senior management and MLRO, and by the MBT and FIU, to documents and information of the branch or associate, wherever they are held, that relate directly or indirectly to transactions in, from or to Qatar;

except so far as the law of a foreign country prevents the application of this subrule.

- (4) Subrule (3) (a) does not prevent a suspicious transaction report also being made in a foreign country for a transaction in, from or to Qatar.
- (5) Despite subrule (2), if the AML/CFT requirements of Qatar and a foreign country differ, the branch or associate must apply the requirements that impose the highest standard, except so far as the law of a foreign country prevents the application of this subrule.
- (6) Also, this rule does not prevent the firm and its branches, or the firm and the other members of its group, from applying higher, consistent standards in their AML/CFT policies, procedures, systems and controls in relation to customers whose transactions or operations extend across the firm and its branches or the firm and the other members of its group.
- (7) If the law of a foreign country prevents the application of a provision of this rule to the branch or associate or any of its officers, employees, agents or contractors, the firm must immediately tell the MBT in writing about the matter.

2.1.20 Application of AML/CFT Law requirements, policies etc to outsourced functions and activities

- (1) This rule applies if a firm outsources any of its functions or activities to a third party.
- (2) The firm, and its senior management, remain responsible for ensuring that the AML/CFT Law and these rules are complied with.
- (3) The firm must, through a service level agreement or otherwise, ensure that the third party, and the officers, employees, agents and contractors of the third party, wherever they are, comply with the following in relation to the outsourcing:
 - (a) the requirements of the AML/CFT Law and these rules;
 - (b) the firm's AML/CFT policies, procedures, systems and controls;except so far as the law of a foreign country prevents the application of this subrule.
- (4) Without limiting subrule (3), the firm's AML/CFT policies, procedures, systems and controls must—
 - (a) require the third party, and the officers, employees, agents and contractors of the third party, wherever they are, to provide suspicious transaction reports for transactions in, from or to Qatar involving the firm (or the third party on its behalf) to the firm's MLRO; and
 - (b) provide timely, unrestricted access by the firm's senior management and MLRO, and by the MBT and FIU, to documents and information of the third party, wherever they are held, that relate directly or indirectly to transactions in, from or to Qatar involving the firm (or the third party on its behalf);

except so far as the law of a foreign country prevents the application of this subrule.

- (5) Subrule (4) (a) does not prevent a suspicious transaction report also being made in a foreign country for a transaction in, from or to Qatar.
- (6) If the law of a foreign country prevents the application of a provision of this rule to the third party or any of its officers, employees, agents or contractors—
 - (a) the third party must immediately tell the firm about the matter; and
 - (b) the firm must immediately tell the MBT in writing about the matter.

Part 2.2 Senior management

2.2.21 Overall senior management responsibility

The senior management of a firm is responsible for the effectiveness of the firm's policies, procedures, systems and controls in preventing money laundering and terrorist financing.

2.2.22 Particular responsibilities of senior management

- (1) The senior management of a firm must ensure the following:
 - (a) that the firm develops, establishes and maintains effective AML/CFT policies, procedures, systems and controls in accordance with these rules;
 - (b) that the firm has adequate screening procedures to ensure high standards when appointing or employing officers or employees;
 - (c) that the firm identifies, designs, delivers and maintains an appropriate ongoing AML/CFT training programme for its officers and employees;
 - (d) that the firm has an adequately resourced and independent audit function to test (including by sample testing) compliance with, and the effectiveness of, the firm's AML/CFT policies, procedures, systems and controls;
 - (e) that regular and timely information is made available to senior management about the management of the firm's money laundering and terrorist financing risks;
 - (f) that the firm's money laundering and terrorist financing risk management policies and methodology are appropriately documented, including the firm's application of them;
 - (g) that there is at all times an MLRO for the firm who—
 - (i) has sufficient seniority, experience and authority; and
 - (ii) has an appropriate knowledge and understanding of the legal and regulatory responsibilities of the role, the AML/CFT Law and these rules;

- (iii) has sufficient resources, including appropriate staff and technology to carry out the role in an effective, objective and independent way; and
 - (iv) has timely, unrestricted access to all information of the firm relevant to AML and CFT, including, for example—
 - (A) all customer identification documents and all source documents, data and information; and
 - (B) all other documents, data and information obtained from, or used for, CDD and ongoing monitoring; and
 - (C) all transaction records; and
 - (v) has appropriate back-up arrangements to cover absences, including a deputy MLRO to act as MLRO;
 - (h) that a firm-wide AML/CFT compliance culture is promoted within the firm;
 - (i) that appropriate measures are taken to ensure that money laundering and terrorist financing risks are taken into account in the day-to-day operation of the firm, including in relation to—
 - (i) the development of new products; and
 - (ii) the taking on of new customers; and
 - (iii) changes in the firm's business profile.
- (2) This rule does not limit the particular responsibilities of the senior management of the firm.

Part 2.3 MLRO and deputy MLRO

Division 2.3.A Appointment of MLRO and deputy MLRO

2.3.23 Appointment—MLRO and deputy MLRO

- (1) A firm must ensure that there is at all times an MLRO and a deputy MLRO for the firm.
- (2) Accordingly, the firm must, from time to time, appoint an individual as its MLRO and another individual as its deputy MLRO.

2.3.24 Eligibility to be MLRO or deputy MLRO

- (1) The MLRO and deputy MLRO for a firm must—
 - (a) be employed at the management level by the firm, or by a legal person in the same group, whether as part of its governing body, management or staff; and
 - (b) have sufficient seniority, experience and authority for the role, and in particular—
 - (i) to act independently; and
 - (ii) to report directly to the firm's senior management.
- (2) The MLRO must also be ordinarily resident in Qatar.

Division 2.3.B Roles of MLRO and deputy MLRO

2.3.25 General responsibilities of MLRO

The MLRO for a firm is responsible for the following:

- (a) overseeing the implementation of the firm's AML/CFT policies, procedures, systems and controls in relation to Qatar, including the operation of the firm's risk-based approach;
- (b) ensuring that appropriate policies, procedures, systems and controls are developed, established and maintained across the firm to monitor the firm's day-to-day operations—
 - (i) for compliance with the AML/CFT Law, these rules, and the firm's AML/CFT policies, procedures, systems and controls; and
 - (ii) to assess, and regularly review, the effectiveness of the policies, procedures, systems and controls in preventing money laundering and terrorist financing;
- (c) being the firm's key person in implementing the firm's AML/CFT strategies in relation to Qatar;
- (d) supporting and coordinating senior management focus on managing the firm's money laundering and terrorist financing risks in individual business areas;

- (e) helping ensure that the firm's wider responsibility for preventing money laundering and terrorist financing is addressed centrally;
- (f) promoting a firm-wide view to be taken of the need for AML/CFT monitoring and accountability.

2.3.26 Particular responsibilities of MLRO

The MLRO for a firm is responsible for the following:

- (a) receiving, investigating and assessing internal suspicious transaction reports for the firm;
- (b) making suspicious transaction reports to the FIU and telling the MBT about them;
- (c) acting as central point of contact between the firm, and the FIU, the MBT and other State authorities, in relation to AML and CFT issues;
- (d) responding promptly to any request for information by the FIU, the MBT and other State authorities in relation to AML and CFT issues;
- (e) receiving and acting on government, regulatory and international findings about AML and CFT issues;
- (f) monitoring the appropriateness and effectiveness of the firm's AML/CFT training programme;
- (g) reporting to the firm's senior management on AML and CFT issues;
- (h) keeping the deputy MLRO informed of significant AML/CFT developments (whether internal or external);
- (i) exercising any other functions given to the MLRO, whether under the AML/CFT Law, these rules or otherwise.

2.3.27 Role of deputy MLRO

- (1) The deputy MLRO for a firm acts as the firm's MLRO during absences of the MLRO and whenever there is a vacancy in the MLRO's position.
- (2) When the deputy MLRO acts as MLRO, these rules apply in relation to the deputy MLRO as if the deputy MLRO were the MLRO.
- (3) However, to remove any doubt, rule 2.3.2 (2) (Eligibility to be MLRO) does not apply in relation to the deputy MLRO when the deputy MLRO acts as MLRO.

2.3.28 How MLRO must carry out role

The MLRO for a firm must act honestly, reasonably and independently, particularly in—

- (a) receiving, investigating and assessing internal suspicious transaction reports; and
- (b) deciding whether to make, and making, suspicious transaction reports to the FIU.

Division 2.3.C Reporting by MLRO to senior management

2.3.29 MLRO reports

- (1) The senior management of a firm must, on a regular basis, decide what reports should be given to it by the MLRO, and when the reports should be given to it, to enable it to discharge its responsibilities under the AML/CFT Law and these rules.
- (2) However, a report that complies with rule 2.3.8 (Minimum annual report by MLRO) must be given to the senior management by the MLRO for each financial year of the firm and with sufficient promptness to enable the senior management to comply with rule 2.3.9 (2).
- (3) To remove any doubt, subrule (2) does not limit the reports—
 - (a) that the senior management may require to be given to it; or
 - (b) that the MLRO may give to the senior management on the MLRO's own initiative to discharge the MLRO's responsibilities under the AML/CFT Law and these rules.

2.3.30 Minimum annual report by MLRO

- (1) This rule sets out the minimum requirements that must be complied with in relation to the report that must be given to the senior management by the MLRO for each financial year of the firm (see rule 2.3.7 (2)).
- (2) The report must assess the adequacy and effectiveness of the firm's AML/CFT policies, procedures, systems and controls in preventing money laundering and terrorist financing.
- (3) The report must include the following for the period to which it relates:
 - (a) the numbers and types of internal suspicious transaction reports made to the MLRO;
 - (b) the number of these reports that have, and the number of these reports that have not, been passed on to the FIU;
 - (c) the reasons why reports have or have not been passed on to the FIU;
 - (d) the numbers and types of breaches by the firm of the AML/CFT Law, these rules, or the firm's AML/CFT policies, procedures, systems and controls;
 - (e) areas where the firm's AML/CFT policies, procedures, systems and controls should be improved, and proposals for making appropriate improvements;
 - (f) a summary of the AML/CFT training delivered to the firm's officers and employees;
 - (g) areas where the firm's AML/CFT training programme should be improved, and proposals for making appropriate improvements;

- (h) the number and types of customers of the firm that are categorised as high risk;
- (i) progress in implementing any AML/CFT action plans;
- (j) the outcome of any relevant quality assurance or audit reviews in relation to the firm's AML/CFT policies, procedures, systems and controls;
- (k) the outcome of any review of the firm's risk assessment policies, procedures, systems and controls.

2.3.31 Consideration of MLRO reports

- (1) The senior management of a firm must, in a timely way—
 - (a) consider each report made to it by the MLRO; and
 - (b) if the report identifies deficiencies in the firm's compliance with the AML/CFT Law or these rules—approve an action plan to remedy the deficiencies in a timely way.
- (2) For the report that must be given to the senior management for a financial year of the firm (see rule 2.3.7 (2)), the senior management must deal with the report in accordance with subrule (1) not later than 4 months after the day the firm's financial year ends.

Example

For a report for a financial year of the firm that ends on 31 December, the senior management must deal with the report in accordance with subrule (1) before 1 May in the next year.

Chapter 3 The risk-based approach

Part 3.1 The risk-based approach generally

3.1.32 Firms must conduct risk assessment and decide risk mitigation

A firm must—

- (a) conduct an assessment of the money laundering and terrorist financing risks that it faces (a *business risk assessment*), including, for example, risks arising from—
 - (i) the types of customers that it has (and proposes to have); and
 - (ii) the products and services that it provides (and proposes to provide); and
 - (iii) the technologies that it uses (and proposes to use) to provide those products and services; and
- (b) decide what action is needed to mitigate those risks.

3.1.33 Approach to risk mitigation must be based on suitable methodology

- (1) The intensity of a firm's approach to the mitigation of its money laundering and terrorist financing risks must be based on a suitable methodology (a *threat assessment methodology*) that addresses the risks that it faces.
- (2) A firm must be able to demonstrate that its threat assessment methodology—
 - (a) includes assessing the risk profile of the business relationship with each customer by scoring the relationship; and
 - (b) is suitable for the size, complexity and nature of the firm's business; and
 - (c) is designed to enable the firm—
 - (i) to identify and recognise any changes in its money laundering and terrorist financing risks; and
 - (ii) to change its threat assessment methodology as needed; and
 - (d) includes assessing risks posed by—
 - (i) new products and services; and
 - (ii) new or developing technologies.
- (3) A firm must also be able to demonstrate that its practice matches its threat assessment methodology.

3.1.34 Risk profiling a business relationship

- (1) In developing the risk profile of a business relationship with a customer, a firm must consider at least the following 4 risk elements in relation to the relationship:
 - (a) customer risk;
 - (b) product risk;
 - (c) interface risk;
 - (d) jurisdiction risk.
- (2) The firm must identify any other risk elements that are relevant to the business relationship, especially because of the size, complexity and nature of its business and any business of its customer.
- (3) The firm must also consider the risk elements (if any) identified under subrule (2) in relation to the business relationship.
- (4) Together the 4 risk elements mentioned in subrule (1), and any other risk elements identified under subrule (2), combine to produce the risk profile of the business relationship.
- (5) This risk profile must be taken into account in deciding the intensity of the customer due diligence measures and ongoing monitoring to be conducted for the customer.

Part 3.2 Customer risk

3.2.35 Risk assessment for customer risk

- (1) A firm must assess and document the risks of money laundering, terrorist financing and other illicit activities posed by different types of customers.

Examples of types of customers

- 1 salaried employees with no other significant sources of income or wealth
 - 2 publicly listed companies
 - 3 legal arrangements
 - 4 politically exposed persons
- (2) The intensity of the customer due diligence measures and ongoing monitoring conducted for a particular customer must be proportionate to the perceived or potential level of risk posed by the relationship with that customer.

3.2.36 Policies etc for customer risk

A firm must have policies, procedures, systems and controls to address the specific risks of money laundering, terrorist financing and other illicit activities posed by different types of customers.

3.2.37 Scoring business relationships—types of customers

A firm must include, in its methodology, a statement of the basis on which business relationships with customers will be scored, having regard to the different types of customers it has (and proposes to have).

Example

The risk to the firm from a salaried employee whose only transactions are those derived from electronic payments made by the employee's employer are going to be much lower than the risk to the firm from an individual whose transactions are cash-based with no discernable source for this activity.

3.2.38 Persons associated with terrorist acts etc—enhanced CDD and ongoing monitoring

- (1) This rule applies to a customer of a firm if the firm knows or suspects that the customer is—
- (a) an individual, charity, non-profit organisation or other entity that is associated with, or involved in, terrorist acts, terrorist financing or a terrorist organisation; or
 - (b) an individual or other entity that is subject to sanctions or other international initiatives.

- (2) Irrespective of the risk score otherwise obtained for the customer, the firm must conduct enhanced customer due diligence measures and enhanced ongoing monitoring for the customer.
- (3) A decision to enter into a business relationship with the customer must only be taken with senior management approval after enhanced customer due diligence measures have been conducted.

3.2.39 Measures for politically exposed persons

A firm must, as a minimum, adopt the following measures to reduce the risks associated with establishing and maintaining business relationships with politically exposed persons (*PEPs*):

- (a) the firm must have clear policies, procedures, systems and controls for business relationships with PEPs;
- (b) the firm must establish and maintain an appropriate risk management system to decide whether a potential or existing customer, or the beneficial owner of a potential or existing customer, is a PEP;

Examples of measures forming part of a risk management system

- 1 seeking relevant information from customers
- 2 referring to publicly available information
- 3 having access to, and referring to, commercial electronic databases of PEPs

- (c) decisions to enter into business relationships with PEPs must only be taken with senior management approval after enhanced customer due diligence measures have been conducted;
- (d) if an existing customer, or the beneficial owner of an existing customer, is subsequently found to be, or to have become, a PEP—the relationship may be continued only with senior management approval;
- (e) the firm must take reasonable measures to establish the sources of wealth and funds of customers and beneficial owners identified as PEPs;
- (f) PEPs must be subject to enhanced ongoing monitoring.

3.2.40 Legal persons, legal arrangements and facilities—risk assessment process

- (1) A firm's risk assessment process must include a recognition of the risks posed by legal persons, legal arrangements and facilities.

Example of legal arrangement

express trust

Examples of facilities

- 1 nominee shareholdings
- 2 powers of attorney

- (2) In assessing the risks posed by a legal person or legal arrangement, a firm must ensure that the risks posed by any beneficial owners,

officers, shareholders, trustees, settlors, beneficiaries, managers and other relevant entities are reflected in the risk profile of the person or arrangement.

- (3) In assessing the risks posed by a facility, a firm must ensure that the risks posed by any reduction in transparency, or any increased ability to conceal or obscure, are reflected in the facility's risk profile.
- (4) Subrules (2) and (3) do not limit the matters to be reflected in the risk profile of a legal person, legal arrangement or facility.

Part 3.3 Product risk

3.3.41 Risk assessment for product risk

- (1) A firm must assess and document the risks of money laundering, terrorist financing and other illicit activities posed by the types of products it offers (and proposes to offer).
- (2) The intensity of the customer due diligence measures and ongoing monitoring conducted in relation to a particular type of product must be proportionate to the perceived or potential level of risk posed by the type of product.

3.3.42 Policies etc for product risk

A firm must have policies, procedures, systems and controls to address the specific risks of money laundering, terrorist financing and other illicit activities posed by the types of products it offers (and proposes to offer).

3.3.43 Scoring business relationships—types of products

A firm must include, in its methodology, a statement of the basis on which business relationships with customers will be scored, having regard to the types of products it offers (and proposes to offer) to them.

3.3.44 Powers of attorney

- (1) This rule applies to a power of attorney if it authorises the holder to exercise control over assets of the grantor.
- (2) Before becoming involved in or associated with a transaction involving the power of attorney, a firm must conduct customer due diligence measures for both the holder and the grantor.
- (3) For subrule (2), the holder and the grantor are both taken to be customers of the firm.

3.3.45 Bearer shares and share warrants to bearer

- (1) In this rule:
bearer instrument means—
 - (a) a bearer share; or
 - (b) a share warrant to bearer.
- (2) A firm must have adequate AML/CFT customer due diligence policies, procedures, systems and controls for risks related to the use of bearer instruments.
- (3) Before becoming involved in or associated with a transaction involving the conversion of a bearer instrument to registered form, or the surrender of coupons for a bearer instrument for payment of dividend, bonus or a capital event, a firm must conduct enhanced

customer due diligence measures for the holder of the instrument and any beneficial owner.

- (4) For subrule (3), the holder and any beneficial owner are taken to be customers of the firm.

Part 3.4 Interface risk

Division 3.4.A Interface risks—general

3.4.46 Risk assessment for interface risk

- (1) A firm must assess and document the risks of money laundering, terrorist financing and other illicit activities posed by the mechanisms through which its business relationships are started and conducted.
- (2) The intensity of the customer due diligence measures and ongoing monitoring conducted in relation to a particular mechanism must be proportionate to the perceived or potential level of risk posed by the mechanism.

3.4.47 Policies etc for interface risk

- (1) A firm must have policies, procedures, systems and controls to address the specific risks of money laundering, terrorist financing and other illicit activities posed by the types of mechanisms through which its business relationships are started and conducted.
- (2) Without limiting subrule (1), the policies, procedures, systems and controls must include measures—
 - (a) to prevent the misuse of technological developments in money laundering and terrorist financing schemes; and
 - (b) to manage any specific risks associated with non-face to face business relationships or transactions.

Examples of non-face to face business relationships or transactions

- 1 business relationships concluded over the Internet or through the post
- 2 services and transactions provided or conducted over the Internet, using ATMs or by telephone or fax
- 3 electronic point of sale transactions using prepaid, reloadable or account-linked value cards

Examples of policies, procedures, systems and controls for par (b)

- 1 requiring third party certification of identification documents presented by or for non-face to face customers
 - 2 requiring additional identification documents for non-face to face customers
 - 3 developing independent contact with non-face to face customers
 - 4 requiring first payments by or for non-face to face customers to be made through accounts in the customers' names with financial institutions subject to similar customer due diligence standards
- (3) The policies, procedures, systems and controls must apply in relation to establishing business relationships and conducting ongoing monitoring.

3.4.48 Scoring business relationships—interface risk

A firm must include, in its methodology, a statement of the basis on which business relationships with customers will be scored, having regard to the mechanisms through which its business relationships are started or conducted.

3.4.49 Electronic verification of identification documentation

- (1) A firm may rely on electronic verification of identification documentation if it complies with the risk-based approach and other requirements of these rules.
- (2) However, the firm must make and keep a record that clearly demonstrates the basis on which it relied on the electronic verification of identification documentation.

3.4.50 Concession for certain non-face to face transactions

- (1) This rule applies if—
 - (a) a customer of a firm would normally be required to produce evidence of identity before transacting business with the firm involving the making of a payment; and
 - (b) it is reasonable in all the circumstances for payment to be made by post or electronically, or for details of the payment to be given by telephone; and
 - (c) payment is to be made from an account held in the customer's name at a financial institution.
- (2) However, this rule does not apply if—
 - (a) initial or future payments can be received from third parties; or
 - (b) cash withdrawals can be made, unless the withdrawals can only be made by the customer on a face-to-face basis where identity can be confirmed; or

Example of exception
a passbook account where evidence of identity is required to make withdrawals

 - (c) redemption or withdrawal proceeds can be paid to a third party or to an account that cannot be confirmed as belonging to the customer, unless the proceeds can only be paid to an executor or personal representative on the death of the customer.
- (3) If this rule applies, the firm may waive identification requirements for the customer.
- (4) However, a repayment may be made to another firm only if the other firm has confirmed that the amount of the repayment is either to be paid to the customer or reinvested elsewhere in the name of the customer.
- (5) This rule applies to a joint account as if a reference to the *customer* included a reference to any of the customers.

Division 3.4.B Reliance on others generally

3.4.51 Activities to which div 3.4B does not apply

This division does not apply to a firm in relation to customer due diligence measures conducted for the firm—

- (a) by a third-party service provider under an outsourcing; or
- (b) by an agent under a contractual arrangement between the firm and the agent.

3.4.52 Reliance on certain third parties generally

- (1) A firm may rely on introducers, intermediaries or other third parties to conduct some elements of customer due diligence measures for a customer, or to introduce business to the firm, if it does so under, and in accordance with, this division.
- (2) However, the firm (and, in particular, its senior management) remains responsible for the proper conduct of CDD and ongoing monitoring for its customers.

3.4.53 Introducers

- (1) This rule applies in relation to a customer introduced to a firm by a third party (the *introducer*) if—
 - (a) the introducer's function in relation to the customer is merely to introduce the customer to the firm; and
 - (b) the firm is satisfied that the introducer—
 - (i) is regulated and supervised (at least for AML and CFT purposes) by the MBT or by an equivalent regulatory or governmental authority, body or agency in a foreign country; and
 - (ii) is subject to the AML/CFT Law and these rules or to equivalent legislation of a foreign country; and
 - (iii) is based, or incorporated or otherwise established, in Qatar or a foreign country that has an effective AML/CFT regime; and
 - (iv) is not subject to a secrecy law or anything else that would prevent the firm from obtaining any information or original documentation about the customer that the firm may need for AML and CFT purposes.
- (2) The firm may rely on the customer due diligence measures conducted by the introducer for the customer and need not—
 - (a) conduct CDD itself for the customer; or
 - (b) obtain any of the original documents obtained by the introducer in conducting CDD for the customer.
- (3) However, the firm must not start a business relationship with the customer relying on subrule (2) unless—

- (a) it has received from the introducer an introducer's certificate for the customer; and
- (b) it has received from the introducer all information about the customer obtained from the CDD conducted by the introducer for the customer that it would need if it had conducted the CDD itself; and
- (c) it has, or can immediately obtain from the introducer on request, a copy of every document relating to the customer that it would need if it were conducting CDD itself for the customer.

3.4.54 Intermediaries

- (1) This rule applies to a firm in relation to a customer of an intermediary, wherever located, if the customer is introduced to the firm by the intermediary.

Example of intermediary

an accountant who has an active, ongoing business relationship with a customer in relation to the customer's financial affairs

- (2) The firm may treat the intermediary as its customer, and need not conduct customer due diligence measures itself for the intermediary's customer, if the firm is satisfied that all of the following conditions have been met:
 - (a) the intermediary is a firm;
 - (b) it is regulated and supervised (at least for AML and CFT purposes) by the MBT or by an equivalent regulatory or governmental authority, body or agency in a foreign country;
 - (c) it is subject to the AML/CFT Law and these rules or to equivalent legislation of a foreign country; and
 - (d) it is based, or incorporated or otherwise established, in Qatar or a foreign country that has an effective AML/CFT regime;
 - (e) the firm has all information about the customer obtained from the CDD conducted by the intermediary for the customer that the firm would need if it had conducted the CDD itself;
 - (f) the firm has, or can immediately obtain from the intermediary on request, a copy of every document relating to the customer that it would need if it were conducting CDD itself for the customer.
- (3) If the firm is not satisfied that all of the conditions in subrule (2) have been met, the firm must conduct customer due diligence measures itself for the customer.

**Division 3.4.C Third party certification—
identification documents**

3.4.55 Third party certification of identification documents

- (1) A firm must not rely, for customer due diligence measures, on the certification of an identification document by a third party rather than

sighting the document itself unless it is reasonable for it to rely on that certification.

- (2) Without limiting subrule (1), the firm must not rely on the certification of an identification document by a third party unless the third party is an individual approved under subrule (3).
- (3) The senior management of the firm may approve an individual under this subrule if the firm's MLRO has certified that the MLRO is satisfied, on the basis of satisfactory documentary evidence, that the individual—
 - (a) adheres to appropriate ethical or professional standards; and
 - (b) is readily contactable; and
 - (c) conducts his or her occupation or profession in Qatar or a foreign country with an effective AML/CFT regime.

Part 3.5

Jurisdiction risk

3.5.56 Risk assessment for jurisdiction risk

- (1) A firm must assess and document the risks of involvement in money laundering, terrorist financing and other illicit activities posed by the different types of jurisdictions with which its customers are (or may become) associated.

Examples of 'associated' jurisdictions for a customer

- 1 the jurisdiction where the customer lives or is incorporated or otherwise established
 - 2 each jurisdiction where the customer conducts business or has assets
- (2) The intensity of the customer due diligence measures and ongoing monitoring conducted for customers associated with a particular jurisdiction must be proportionate to the perceived or potential level of risk posed by the jurisdiction.

Examples of jurisdictions requiring enhanced CDD

- 1 jurisdictions with ineffective AML/CFT regimes
- 2 jurisdictions with impaired international cooperation
- 3 jurisdictions subject to international sanctions
- 4 jurisdictions with high propensity for corruption

3.5.57 Policies etc for jurisdiction risk

A firm must have policies, procedures, systems and controls to address the specific risks of money laundering, terrorist financing and other illicit activities posed by the types of jurisdictions with which its customers are (or may become) associated.

Examples of 'associated' jurisdiction for a customer

See examples to rule 3.5.1 (1).

3.5.58 Scoring business relationships—types of associated jurisdictions

A firm must include, in its methodology, a statement of the basis on which business relationships with customers will be scored, having regard to the types of jurisdictions with which customers are (or may become) associated.

3.5.59 Decisions about effectiveness of AML/CFT regimes in other jurisdictions

- (1) This rule applies to a firm in making a decision about whether a jurisdiction has an effective AML/CFT regime.
- (2) The firm must consider the following 3 factors in relation to the jurisdiction:
 - (a) legal framework;

- (b) enforcement and supervision;
 - (c) international cooperation.
- (3) In considering these 3 factors, the firm must have regard to the relevant findings about jurisdictions published by international organisations, governments and other bodies.

Example of international organisation

FATF

3.5.60 Jurisdictions with impaired international cooperation

A firm must guard against customers or introductions from jurisdictions where the ability to cooperate internationally is impaired and must, therefore, subject business relationships from these jurisdictions to enhanced customer due diligence measures and enhanced ongoing monitoring.

Examples of impairment

failings in the jurisdiction's judicial or administrative arrangements

3.5.61 Non-cooperative, high risk and sanctioned jurisdictions

A firm must conduct enhanced customer due diligence measures and enhanced ongoing monitoring in relation to transactions conducted under a business relationship if a source of wealth or funds of the relationship derives from a jurisdiction—

- (a) that is identified by FATF as a non-cooperative or high risk country or territory (however described); or
- (b) that is subject to international sanctions.

3.5.62 Jurisdictions with high propensity for corruption

- (1) A firm must—
 - (a) assess and document the jurisdictions that are more vulnerable to corruption; and
 - (b) conduct enhanced customer due diligence measures and enhanced ongoing monitoring for customers from high risk jurisdictions whose line of business is more vulnerable to corruption.

Example of line of business more vulnerable to corruption

arms sales

- (2) If a firm's policy permits the acceptance of politically exposed persons as customers, the firm must take additional measures to mitigate the additional risk posed by PEPs from jurisdictions with a high propensity for corruption.

Chapter 4 Know your customer

Part 4.1 Know your customer—general

4.1.63 Know your customer principle—general

The know your customer principle requires every firm to know who its customers are, and have the necessary customer identification documentation, data and information to evidence this.

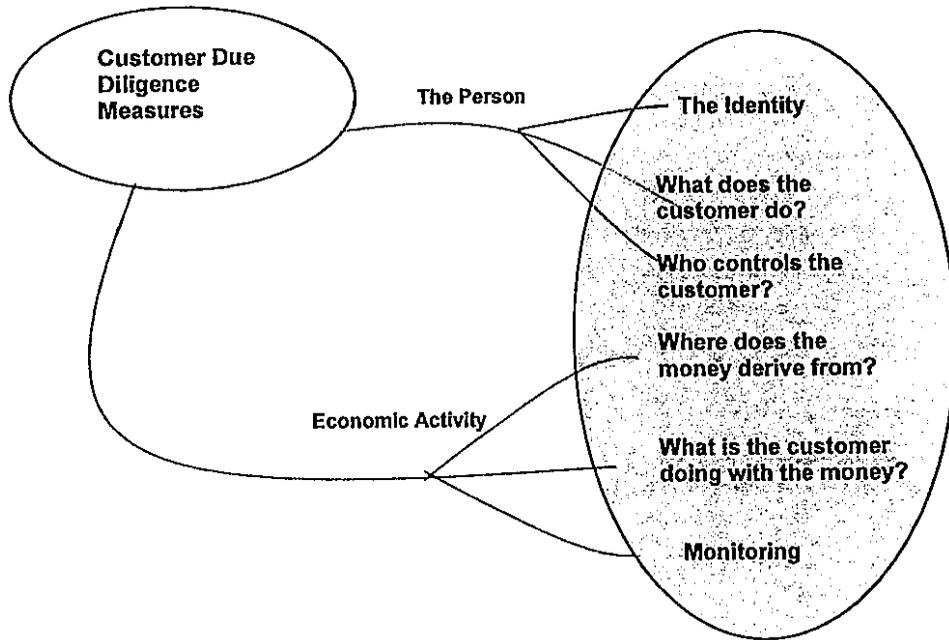
4.1.64 Overview of CDD requirements

- (1) As a general rule, a firm must not establish a business relationship with a customer unless—
 - (a) all the relevant parties (including any beneficial owner) have been identified and verified; and
 - (b) the purpose and intended nature of the business expected to be conducted with the customer has been clarified.
- (2) Once an ongoing relationship has been established, any regular business undertaken with the customer must be assessed at regular intervals against the expected pattern of activity of the customer. Any unexpected activity can then be examined to decide whether there is a suspicion of money laundering or terrorist financing.
- (3) If the firm does not obtain satisfactory evidence of identity for all the relevant parties, the firm must not establish the business relationship or carry out a transaction for or with them and must consider making a suspicious transaction report to the FIU.
- (4) This rule provides a simplified explanation of some of the customer due diligence requirements in this chapter and is subject to the more detailed provisions of this chapter.

4.1.65 Customer identification documents

The application of customer due diligence measures to a customer should result in the firm obtaining a set of documents which are collectively known as the 'customer identification documents'. These documents, which are summarised in figure 4.1.3, form the basis of the firm's knowledge of the customer and should drive the risk-profiling and therefore the intensity of the customer due diligence measures and ongoing monitoring the firm must conduct for the customer.

Figure 4.1.3 Customer identification documents



Part 4.2

Know your customer—key terms

4.2.66 What are customer due diligence measures?

- (1) *Customer due diligence measures* (or *CDD*), in relation to a customer of a firm, are all of the following measures:
 - (a) identifying the customer;
 - (b) verifying the customer's identity using reliable, independent source documents, data or information;
 - (c) establishing whether the customer is acting on behalf of another person;
 - (d) if the customer is acting on behalf of another person (*A*)—the following additional measures:
 - (i) verifying that the customer is authorised to act on behalf of *A*;
 - (ii) identifying *A*;
 - (iii) verifying *A*'s identity using reliable, independent source documents, data or information;
 - (e) if the customer is a legal person or legal arrangement—the following additional measures:
 - (i) verifying that any person (*B*) purporting to act on behalf of the customer is authorised to act on behalf of the customer;
 - (ii) identifying *B*;
 - (iii) verifying *B*'s identity using reliable, independent source documents, data or information;
 - (iv) verifying the legal status of the customer;
 - (v) taking reasonable measures, on a risk-sensitive basis—
 - (A) to understand the customer's ownership and control structure; and
 - (B) to establish the individuals who ultimately own or control the customer, including the individuals who exercise ultimate effective control over the customer;
 - (f) establishing whether *B* is the beneficial owner;
 - (g) if *B* is not the beneficial owner (*C*)—the following additional measures:
 - (i) identifying *C*;
 - (ii) verifying *C*'s identity using reliable, independent source documents, data or information;

- (iii) if C is a legal person or legal arrangement—taking the additional measures mentioned in paragraph (e) (iv) and (v) as if it were the customer;
 - (h) obtaining information about the sources of the customer's wealth and funds;
 - (i) obtaining information about the purpose and intended nature of the business relationship.
- (2) For subrule (1) (e) (v) (B), examples of the type of measures required are—
- (a) if the customer is a company—identifying the individuals with a controlling interest and the individuals who comprise the mind and management of the customer; and
 - (b) if the customer is a trust—identifying the settlor, any protector, the trustee or person exercising effective control over the trust, and the beneficiaries.

4.2.67 **What is ongoing monitoring?**

Ongoing monitoring, in relation to a customer of a firm, consists of the following:

- (a) scrutinising transactions conducted under the business relationship with the customer to ensure that the transactions are consistent with the firm's knowledge of the customer, the customer's business and risk profile, and, where necessary, the source of the customer's wealth and funds;
- (b) reviewing the firm's records of the customer to ensure that documents, data and information collected using customer due diligence measures and ongoing monitoring for the customer are kept up-to-date and relevant.

4.2.68 **Who is an applicant for business?**

An *applicant for business*, in relation to a firm, is a person seeking to form a business relationship, or carry out a one-off transaction, with the firm.

Examples of applicants for business

- 1 A person dealing with a firm on his or her own behalf is an applicant for business for the firm.
- 2 If a person (A) is acting as agent for a principal (eg as an authorised manager of a discretionary investment service for clients) in dealing with a firm and A deals with the firm in his or her own name on behalf of a client of the principal, A (and not the client) is an applicant for business for the firm.
- 3 If a person (B) provides funds to a firm and wants an investment purchased with the funds to be registered in the name of another person (eg a grandchild), B (and not the other person) is an applicant for business for the firm.

- 4 If an intermediary introduces a client to a firm as a potential investor and gives the client's name as the investor, the client (and not the intermediary) is an applicant for business for the firm.
- 5 If a person seeks advice from, or access to an execution-only dealing service, with a firm in his or her own name and on his or her own behalf, the person is an applicant for business for the firm.
- 6 If a professional agent introduces a third party to a firm so the third party can be given advice or make an investment in his or her own name, the third party (and not the professional agent) is an applicant for business for the firm.
- 7 If an individual claiming to represent a company, partnership or other legal person applies to a firm to conduct business on behalf of the legal person, the legal person (and not the individual claiming to represent it) is an applicant for business for the firm.
- 8 If a company manager or company formation agent (C) introduces a client company to a firm, the client company (and not C) is an applicant for business for the firm.
- 9 If a trust is introduced to a firm, the settlor of the trust is an applicant for business for the firm.

4.2.69 What is a business relationship?

A *business relationship*, in relation to a firm, is a business, professional or commercial relationship between the firm and a customer, other than a relationship that is reasonably expected by the firm, when contact is established, to be merely transitory.

4.2.70 What is a one-off transaction?

A *one-off transaction*, in relation to a firm, is a transaction carried out by the firm for a customer otherwise than in the course of a business relationship with the customer.

Part 4.3 Customer due diligence measures and ongoing monitoring

4.3.71 Firm to assess applicants for business

A firm must decide, from the outset of its dealings with an applicant for business, whether the person is seeking to establish a business relationship with the firm or is an occasional customer seeking to carry out a one-off transaction.

4.3.72 When CDD required—basic requirement

- (1) A firm must conduct customer due diligence measures for a customer when—
 - (a) it establishes a business relationship with the customer; or

- (b) it conducts a one-off transaction for the customer with a value (or, for transactions that are or appear (whether at the time or later) to be linked, with a total value) of at least the threshold amount; or
 - (c) it suspects the customer of money laundering or terrorist financing; or
 - (d) it has doubts about the veracity or adequacy of documents, data or information previously obtained in relation to the customer for the purposes of identification or verification.
- (2) In this rule:
threshold amount means 55,000 Riyals (or its equivalent in any other currency at the relevant time).
- (3) This rule is subject to the following provisions:
- rule 3.4.8 (Introducers)
 - rule 3.4.9 (Intermediaries)
 - rule 4.3.4 (When CDD may not be required—acquired businesses)
 - rule 5.2.2 (2) (Firm must ensure no tipping off occurs).

4.3.73 Firm unable to complete CDD for customer

- (1) This rule applies if a firm cannot complete customer due diligence measures for a customer.

Examples

- 1 the firm is unable to verify the customer's identity using reliable, independent source, data or information
 - 2 the customer exercises cancellation or cooling-off rights
- (2) The firm must—
- (a) immediately terminate any relationship with the customer; and
 - (b) consider whether it should make a suspicious transaction report to the FIU.

4.3.74 When CDD may not be required—acquired businesses

- (1) This rule applies if a firm acquires the business of another firm, either in whole or as a product portfolio (for example, the mortgage book).
- (2) The firm is not required to conduct customer due diligence measures for all customers acquired with the business if—
- (a) all customer account records are acquired with the business; and
 - (b) due diligence inquiries before the acquisition did not give rise to doubt that the AML/CFT procedures followed for the business were being conducted in accordance the AML/CFT Law and these rules or the law of a foreign country that has an effective AML/CFT regime.
- (3) However, if the AML/CFT procedures followed by the acquired business were not conducted (or it is not possible to establish whether

they were conducted) in accordance with the AML/CFT Law and these rules or the law of a foreign country that has an effective AML/CFT regime, the firm's senior management must prepare or approve, and document, an action plan that ensures that the firm conducts customer due diligence measures for all of the customers acquired with the business as soon as possible.

- (4) Also, if subrule (3) does not apply, but full customer records are not available to the firm for all of the customers acquired with the business, the firm's senior management must prepare or approve, and document, an action plan that ensures that the firm conducts customer due diligence measures for all of the customers for whom full customer records are not available to the firm as soon as possible.

4.3.75 Timing of CDD—establishment of business relationship

- (1) A firm must conduct customer due diligence measures for a customer before it establishes a business relationship with the customer.
- (2) However, the customer due diligence measures may be conducted during the establishment of the relationship if—

- (a) this is necessary in order not to interrupt the normal conduct of business; and

Example of where it may be necessary in order not to interrupt the normal conduct of business

non-face to face business

- (b) there is little risk of money laundering or terrorist financing and these risks are effectively managed; and

Examples of measures to effectively manage risks

- 1 limiting the number, types and amount of transactions that may be conducted during the establishment of the relationship
- 2 monitoring large or complex transactions being carried out outside the expected norms for the relationship

- (c) they are completed as soon as practicable after contact is first established with the customer.

- (3) If the firm establishes a business relationship with the customer under subrule (2) but cannot complete customer due diligence measures for the customer, the firm must—

- (a) immediately terminate any relationship with the customer; and
- (b) consider whether it should make a suspicious transaction report to the FIU.

- (4) Subrule (3) (b) does not apply if the firm—

- (a) is an accountant, auditor, tax consultant or insolvency practitioner that is subject to the same obligations of secrecy or privilege as independent legal professionals; and

- (b) is—

- (i) ascertaining the legal position of a client; or

- (ii) defending or representing a client in, or concerning, judicial, administrative, arbitration or mediation proceedings.

4.3.76 Timing of CDD—one-off transactions

- (1) A firm must conduct customer due diligence measures for a customer before it conducts a one-off transaction for the customer.
- (2) If the firm cannot complete customer due diligence measures for the customer, the firm must—
 - (a) immediately terminate any relationship with the customer; and
 - (b) consider whether it should make a suspicious transaction report to the FIU.
- (3) Subrule (2) (b) does not apply if the firm—
 - (a) is an accountant, auditor, tax consultant or insolvency practitioner that is subject to the same obligations of secrecy or privilege as independent legal professionals; and
 - (b) is—
 - (i) ascertaining the legal position of a client; or
 - (ii) defending or representing a client in, or concerning, judicial, administrative, arbitration or mediation proceedings.

4.3.77 When CDD required—additional requirement for existing customers

- (1) A firm must also conduct customer due diligence measures for existing customers at other appropriate times on a risk-sensitive basis.
- (2) Without limiting subrule (1), a firm must conduct customer due diligence measures for an existing customer if there is a material change in the nature or ownership of the customer.
- (3) Without limiting subrule (2), a firm must decide whether to conduct customer due diligence measures for a customer if—
 - (a) the firm's customer documentation standards change substantially; or
 - (b) there is a material change in the way an account is operated or in any other aspect of the business relationship with the customer; or
 - (c) a significant transaction with or for the customer is about to take place; or
 - (d) the firm becomes aware that it lacks sufficient information about the customer.

4.3.78 Extent of CDD—general requirement

- (1) A firm must—
 - (a) decide, consistently with these rules, the extent of customer due diligence measures for a customer on a risk-sensitive basis

depending on, among other factors, the customer risk, the product risk, the interface risk and the jurisdiction risk; and

- (b) be able to demonstrate to the MBT that the extent of the measures is appropriate in view of the risks of money laundering and terrorist financing.
- (c) Without limiting subrule (1), a firm must conduct enhanced customer due diligence measures for a customer if, for example, the business relationship of the customer is assessed as carrying a higher money laundering or terrorist financing risk.

4.3.79 Extent of CDD—legal persons and arrangements

- (1) This rule applies if a firm is required to conduct customer due diligence measures for a legal person (other than a corporation) or a legal arrangement.
- (2) If the firm identifies the class of persons in whose main interest the legal person or legal arrangement is established or operated as a beneficial owner, the firm is not required to identify all the members of the class.
- (3) However, if the customer due diligence measures are required to be conducted for a trust and the beneficiaries and their contributions have already been decided, the firm must identify each beneficiary who is to receive at least 25% of the funds of the trust (by value).

4.3.80 Ongoing monitoring required

- (1) A firm must conduct ongoing monitoring for each customer.
- (2) Without limiting subrule (1), the firm must pay special attention to all complex, unusual large transactions, or unusual patterns of transactions, that have no apparent or visible economic or lawful purpose.

Examples

- 1 significant transactions relative to the business relationship with the customer
 - 2 transactions that exceed set limits
 - 3 very high turnover inconsistent with the size of the balance
 - 4 transactions that fall outside the regular pattern of an account's activity
- (3) The firm must examine as far as possible the background and purpose of a transaction mentioned in subrule (2) and make a record of its findings.
 - (4) A record made for subrule (2) must be kept for at least 10 years after the day it is made.
 - (5) This rule is subject to rule 5.2.2 (2) (Firm must ensure no tipping off occurs).

4.3.81 Procedures for ongoing monitoring

- (1) A firm must have policies, procedures, systems and controls for ongoing monitoring for its customers.

- (2) The systems and controls must—
 - (a) flag transactions for further examination; and
 - (b) provide—
 - (i) for the prompt further examination of these transactions by a senior independent person; and
 - (ii) for appropriate action to be taken on the findings of the further examination; and
 - (iii) if there is knowledge or suspicion of money laundering or terrorist financing raised by the findings—for a report to be made promptly to the firm's MLRO.
- (3) The monitoring provided by the systems and controls may be—
 - (a) in real time, that is, transactions are reviewed as they take place or are about to take place; or
 - (b) after the event, that is, transactions are reviewed after they have taken place.
- (4) The monitoring may be, for example—
 - (a) by reference to particular types of transactions or the customer's risk profile; or
 - (b) by comparing the transactions of the customer, or the customer's risk profile, with those of customers in a similar peer group; or
 - (c) through a combination of those approaches.

4.3.82 Linked one-off transactions

- (1) A firm must have systems and controls to identify one-off transactions that are linked to the same person.
- (2) If a firm knows, suspects, or has reasonable grounds to know or suspect, that a series of linked one-off transactions involves money laundering or terrorist financing, the firm must make a suspicious transaction report to the FIU.

Part 4.4 Enhanced CDD and ongoing monitoring

4.4.83 Enhanced CDD and ongoing monitoring—general

A firm must, on a risk-sensitive basis, conduct enhanced customer due diligence measures and enhanced ongoing monitoring—

- (a) in cases where it is required to do so under the AML/CFT Law or other provisions of these rules; or
- (b) in any other situation that by its nature can present a higher risk of money laundering or terrorist financing.

Part 4.5 Reduced or simplified CDD

4.5.84 Reduced or simplified CDD—general

A firm may conduct reduced or simplified customer due diligence measures for a customer in cases where it is permitted to do so under a provision of this part when—

- (a) it establishes a business relationship with the customer; or
- (b) it conducts a one-off transaction for the customer to which rule 4.3.2 (1) (b) applies (When CDD required—basic requirement).
- (c) However, reduced or simplified customer due diligence measures must not be conducted under this part if there is a suspicion of money laundering or terrorist financing.

4.5.85 Reduced or simplified CDD—financial institution customer

A firm may conduct reduced or simplified customer due diligence measures for a customer if the customer is—

- (a) a financial institution that is based, or incorporated or otherwise established, in Qatar; or
- (b) a financial institution that—
 - (i) is based, or incorporated or otherwise established, in a foreign country that imposes requirements similar to those of the AML/CFT Law and these rules; and
 - (ii) is supervised for compliance with those requirements.

4.5.86 Reduced or simplified CDD—listed, regulated public companies

A firm may conduct reduced or simplified customer due diligence measures for a customer if the customer is a public company whose securities are listed on a regulated financial market that subjects public companies to disclosure obligations consistent with international standards of disclosure.

Part 4.6 Customer identification documentation

Division 4.6.A Customer identification documentation—general

4.6.87 Elements of customer identification documentation

Customer identification documentation relates to 2 distinct elements, namely—

- (a) the customer; and
- (b) the nature of the customer's economic activity.

4.6.88 Records of customer identification documentation etc

- (1) A firm must make and keep a record of all the customer identification documentation that it obtains in conducting customer due diligence measures and ongoing monitoring for a customer.
- (2) Without limiting subrule (1), a firm must make and keep a record of how and when each of the steps of the customer due diligence measures for a customer were satisfactorily completed by the firm.
- (3) This rule applies in relation to a customer irrespective of the nature and risk profile of the customer.

Division 4.6.B Customer identification documentation—the economic activity

4.6.89 Risks associated with the economic activity—general

- (1) A firm must take into account that the risks associated with money laundering and the financing of terrorism arise from the fact that either—
 - (a) the funds that are going to be put through a business relationship derive from criminal activity and the business relationship will be used to channel these funds; or
 - (b) proceeds of criminal activity will be mixed with legitimate economic activity to disguise their origin.
- (2) A firm must properly address these risks using the following approach:
 - (a) identify the sources of the customer's wealth and funds;
 - (b) identify the purpose and intended nature of the business relationship.

4.6.90 Risks associated with the economic activity—source of wealth and funds

- (1) In conducting customer due diligence measures for an applicant for business who is seeking to establish a business relationship, a firm

must obtain, and document, information on the source of the applicant's wealth and funds.

- (2) The firm must obtain, and document, the information to an appropriate level having regard to the applicant's risk profile and document this information.
- (3) If the applicant's risk profile is not low risk, the firm must verify the source of the applicant's wealth and funds using reliable, independent source documents, data or information, and document this verification.
- (4) Information documented under this rule forms part of the firm's customer identification documentation.

4.6.91 Risks associated with the economic activity—purpose and intended nature of business relationship

- (1) In conducting customer due diligence measures for an applicant for business who is seeking to establish a business relationship, a firm must obtain, and document, information about the purpose and intended nature of the business relationship.
- (2) The extent and detail of this information must be sufficient to allow the firm—
 - (a) to readily identify variances between the actual transactions conducted under the relationship and the stated purpose and intended nature of the relationship; and
 - (b) to increase information requirements to satisfy itself that money laundering or financing of terrorism has not taken place; and
 - (c) if it is not satisfied about the information received—to consider making a suspicious transaction report to the FIU.
- (3) Information documented under this rule forms part of the firm's customer identification documentation.

Division 4.6.C Customer identification documentation—particular applicants for business

4.6.92 Customer identification documentation—individuals

- (1) This rule applies if an applicant for business for a firm is an individual.
- (2) If the individual's risk profile is low risk, the firm may satisfy the customer identification documentation requirements by confirming the individual's name and likeness by sighting—
 - (a) an official government issued document that has the individual's name and a photograph of the individual; or

Examples

- 1 a valid Qatari ID card
- 2 a valid passport

3 a valid driving licence with a photograph

- (b) a document from a reliable, independent source that bears the individual's name and a photograph of the individual; or
- (c) other documents from reliable, independent data sources.

4.6.93 Customer identification documentation—multiple individual applicants

- (1) This rule applies if 2 or more individuals are joint applicants for business for a firm.
- (2) The identities of all of them must be verified in accordance with these rules.

4.6.94 Customer identification documentation—corporations

- (1) This rule applies if an applicant for business for a firm is a corporation.
- (2) If the corporation's risk profile is low risk, the firm may, subject to subrule (3), satisfy the customer documentation identification requirements by—
 - (a) either—
 - (i) obtaining a copy of the certificate of incorporation or trade (or an equivalent document), which includes—
 - (A) the corporation's full name; and
 - (B) the corporation's registered number; or
 - (ii) performing a search in the jurisdiction of incorporation and confirming all the matters that would be confirmed by a certificate (or equivalent document) mentioned in subparagraph (i); and
 - (b) confirming the corporation's registered office business address; and
 - (c) obtaining a copy of the corporation's latest available report and audited accounts; and
 - (d) obtaining a copy of the board resolution authorising—
 - (i) the establishing of the relationship with the firm; and
 - (ii) persons to act on its behalf in relation to the relationship, including by operating any accounts.
- (3) If the corporation has a multi-layered ownership or control structure, the firm must—
 - (a) obtain an understanding of the corporation's ownership and control at each level of the structure using reliable, independent source documents, data or information; and
 - (b) document its understanding of the corporation's ownership and control at each level of the structure.
- (4) Without limiting subrule (3), if the corporation has a multi-layered ownership or control structure, the customer identification

requirements for each intermediate legal person must include reliable, independent source documents, data or information verifying—

- (a) the legal person's existence; and
- (b) its registered shareholdings and management.

Example

If corporation applicant for business (*A*) is a subsidiary of another corporation (*B*) that is in turn a subsidiary of a third corporation (*C*), the firm must comply with subrule (3) and (4) in relation to B as well as C.

- (5) The firm must conduct additional customer due diligence if the corporation—
 - (a) is incorporated in a foreign country; or
 - (b) has no direct business links to Qatar.

4.6.95 Customer identification documentation—unincorporated partnerships and associations

- (1) This rule applies if an applicant for business for a firm is an unincorporated partnership, or an association that conducts business, (the *applicant*).
- (2) If applicant's partners or directors are not known to the firm, the identity of all of the partners or directors must be verified using reliable, independent source documents, data or information.
- (3) If the applicant is a partnership with a formal partnership agreement, the firm must obtain a mandate from the partnership authorising—
 - (a) the establishing of the relationship with the firm; and
 - (b) persons to act on behalf of the partnership in relation to the relationship, including by operating any accounts.

4.6.96 Customer identification documentation—charities

- (1) This rule applies if an applicant for business for a firm is a charity.
- (2) The firm must conduct customer due diligence measures for the charity according to its legal form.

Examples of legal forms of charities

- 1 company limited by shares
- 2 trust
- 3 unincorporated association

4.6.97 Customer identification documentation—trusts

- (1) This rule applies if an applicant for business for a firm is a trust.
- (2) In conducting a risk assessment for the trust, the firm must take into account the different money laundering and terrorist financing risks that are posed by trusts of different sizes and areas of activity.

Examples

Some trusts have a limited purpose (eg inheritance tax planning) or have a limited range of activities. Other trusts have more extensive activities and connections including financial links with other jurisdictions.

- (3) Subrule (2) does not limit the matters the firm may take into account.
- (4) If the trust's risk profile is low risk, the firm must, as a minimum, obtain the following information about the trust:
 - (a) the trust's full name;
 - (b) the nature and purpose of the trust;
 - Examples of the nature of trusts**
 - discretionary, testamentary, bare
 - (c) the jurisdiction where the trust was established;
 - (d) the identity of the settlor;
 - (e) the identity of each trustee;
 - (f) the identity of any protector;
 - (g) if the beneficiaries and their distributions have already been decided—the identity of each beneficiary who is to receive at least 25% of the funds of the trust (by value);
 - (h) if the beneficiaries or their distributions have not already been decided—the class of persons in whose main interest the trust is established or operated as beneficial owner.
- (5) If the trust's risk profile is higher risk, the firm must conduct enhanced customer due diligence measures for the trust.

4.6.98 Customer identification documentation—clubs and societies

- (1) This rule applies if an applicant for business for a firm is a club or society (the *applicant*).
- (2) In conducting a risk assessment for the applicant, the firm must take into account the different money laundering and terrorist financing risks that are posed by clubs and societies of different types and areas of activity.
- (3) Subrule (2) does not limit the matters the firm may take into account.
- (4) If the applicant's risk profile is low risk, the firm must, as a minimum, obtain the following information about the applicant:
 - (a) the applicant's full name;
 - (b) the applicant's legal status;
 - (c) the applicant's purpose, including any constitution;
 - (d) the names of all of the applicant's officers.
- (5) The firm must also verify the identities of the applicant's officers who have authority—
 - (a) to establish a relationship with the firm on the applicant's behalf; or
 - (b) to act on behalf of the applicant for the relationship, including by operating any account or by giving instructions about the use, transfer or disposal of any of the applicant's assets.

4.6.99 Customer identification documentation—governmental bodies

- (1) This rule applies if an applicant for business for a firm is a multi-jurisdictional entity, a government department or local authority (the *applicant*).
- (2) The firm must, as a minimum, obtain the following information about the applicant:
 - (a) the applicant's legal status;
 - (b) the applicant's ownership and control, as appropriate;
 - (c) the applicant's main address.
- (3) The firm must also verify the identities of the persons who have authority—
 - (a) to establish a relationship with the firm on the applicant's behalf; or
 - (b) to act on behalf of the applicant for the relationship, including by operating any account or by giving instructions about the use, transfer or disposal of any of the applicant's assets.

Chapter 5 Reporting and tipping off

Part 5.1 Reporting requirements

Division 5.1.A Reporting requirements—general

5.1.100 Unusual and inconsistent transactions

- (1) A transaction that is unusual or inconsistent with a customer's known legitimate business and risk profile does not of itself make it suspicious.
- (2) A firm must consider the following matters in deciding whether an unusual or inconsistent transaction is a suspicious transaction:
 - (a) whether the transaction has no apparent or visible economic or lawful purpose;
 - (b) whether the transaction has no reasonable explanation;
 - (c) whether the size or pattern of the transaction is out of line with any earlier pattern or the size or pattern of transactions of similar customers;
 - (d) whether the customer has failed to give an adequate explanation for the transaction or to fully provide information about it;
 - (e) whether the transaction involves the use of a newly established business relationship or is for a one-off transaction;
 - (f) whether the transaction involves the use of offshore accounts, companies or structures that are not supported by the customer's economic needs;
 - (g) whether the transaction involves the unnecessary routing of funds through third parties.
- (3) Subrule (2) does not limit the matters that the firm may consider.

Division 5.1.B Internal reporting

5.1.101 Internal reporting policies etc

- (1) A firm must have clear and effective policies, procedures, systems and controls for the internal reporting of all known or suspected instances of money laundering or terrorist financing.
- (2) The policies, procedures, systems and controls must enable the firm to comply with the AML/CFT Law and these rules in relation to the prompt making of internal suspicious transaction reports to the firm's MLRO.

5.1.102 Access to MLRO

A firm must ensure that all its officers and employees have direct access to the firm's MLRO and that the reporting lines between them and the MLRO are as short as possible.

5.1.103 Obligation of officer or employee to report to MLRO etc

- (1) This rule applies to an officer or employee of a firm if, in the course of his or her office or employment, the officer or employee knows, suspects, or has reasonable grounds to know or suspect, that funds are—
 - (a) the proceeds of criminal conduct; or
 - (b) related to terrorist financing; or
 - (c) linked or related to, or are to be used for, terrorism, terrorist acts or by terrorist organisations.
- (2) The officer or employee must promptly make a suspicious transaction report to the firm's MLRO.
- (3) The officer or employee must make the report—
 - (a) irrespective of the amount of any transaction relating to the funds; and
 - (b) whether or not any transaction relating to the funds involves tax matters; and
 - (c) even though—
 - (i) no transaction has been, or will be, conducted by the firm in relation to the funds; and
 - (ii) for an applicant for business—no business relationship has been, or will be, entered into by the firm with the applicant; and
 - (iii) for a customer—the firm has terminated any relationship with the customer; and
 - (iv) any attempted money laundering or terrorist financing activity in relation to the funds has failed for any other reason.
- (4) If the officer or employee makes a suspicious transaction report to the MLRO (the *internal report*) in relation to the applicant for business or customer, the officer or employee must promptly give the MLRO details of every subsequent transaction of the applicant or customer (whether or not of the same nature as the transaction that gave rise to the internal report) until the MLRO tells the officer or employee not to do so.

5.1.104 Obligations of MLRO on receipt of internal report

- (1) If the MLRO of a firm receives a suspicious transaction report (whether under this division or otherwise), the MLRO must promptly—
 - (a) if the firm's policies, procedures, systems and controls allow an initial report to be made orally and the initial report is made orally—properly document the report; and

- (b) give the individual making the report a written acknowledgment for the report, together with a reminder about the provisions of part 5.2 (Tipping off); and
 - (c) consider the report in light of all other relevant information held by the firm about the applicant for business, customer or transaction to which the report relates; and
 - (d) decide whether the transaction is suspicious; and
 - (e) give written notice of the decision to the individual who made the report.
- (2) A reference in this rule to the *MLRO* includes a reference to a person acting under rule 5.1.7 (3) (b) (Obligation of firm to report to FIU etc) in relation to the making of a report on the firm's behalf.

Division 5.1.C External reporting

5.1.105 External reporting policies etc

- (1) A firm must have clear and effective policies, procedures, systems and controls for reporting to the FIU all known or suspected instances of money laundering or terrorist financing.
- (2) The policies, procedures, systems and controls must enable the firm—
 - (a) to comply with the AML/CFT Law and these rules in relation to the prompt making of suspicious transaction reports to the FIU; and
 - (b) to cooperate effectively with the FIU and law enforcement agencies in relation to suspicious transaction reports made to the FIU.

5.1.106 Obligation of firm to report to FIU etc

- (1) This rule applies to a firm if the firm knows, suspects, or has reasonable grounds to know or suspect, that funds are—
 - (a) the proceeds of criminal conduct; or
 - (b) related to terrorist financing; or
 - (c) linked or related to, or are to be used for, terrorism, terrorist acts or by terrorist organisations.
- (2) The firm must promptly make a suspicious transaction report to the FIU and ensure that any proposed transaction relating to the report does not proceed without consulting with the FIU.
- (3) The report must be made on the firm's behalf by—
 - (a) the MLRO; or
 - (b) if the report cannot be made by the MLRO (or deputy MLRO) for any reason—by a person who is employed (as described in rule 2.3.2 (a)) at the management level by the firm, or by a legal person in the same group, and who has sufficient seniority, experience and authority to investigate and assess internal suspicious transaction reports.

- (4) The firm must make the report—
 - (a) whether or not an internal suspicious transaction report has been made under division 5.1.B (Internal reporting) in relation to the funds; and
 - (b) irrespective of the amount of any transaction relating to the funds; and
 - (c) whether or not any transaction relating to the funds involves tax matters; and
 - (d) even though—
 - (i) no transaction has been, or will be, conducted by the firm in relation to the funds; and
 - (ii) for an applicant for business—no business relationship has been, or will be, entered into by the firm with the applicant; and
 - (iii) for a customer—the firm has terminated any relationship with the customer; and
 - (iv) any attempted money laundering or terrorist financing activity in relation to the funds has failed for any other reason.
- (5) The report must include a statement about—
 - (a) the facts or circumstances on which the firm's knowledge or suspicion is based or the grounds for the firm's knowledge or suspicion; and
 - (b) if the firm knows or suspects that the funds belong to a third person—the facts or circumstances on which that knowledge or suspicion is based or the grounds for the firm's knowledge or suspicion.
- (6) If a firm makes a report to the FIU under this rule about a proposed transaction, it must immediately tell the MBT in writing that it has made a report to the FIU under this rule.

5.1.107 Obligation not to destroy records relating to customer under investigation etc

- (1) This rule applies if—
 - (a) a firm makes a suspicious transaction report to the FIU in relation to an applicant for business or a customer; or
 - (b) the firm knows that an applicant for business or customer is under investigation by a law enforcement agency in relation to money laundering or terrorist financing.
- (2) The firm must not destroy any records relating to the applicant for business or customer without consulting with the FIU.

5.1.108 Firm may restrict or terminate business relationship

- (1) This division does not prevent a firm from restricting or terminating, for normal commercial reasons, its business relationship with a

customer after the firm makes a suspicious transaction report about the customer to the FIU.

- (2) However—
- (a) before restricting or terminating the business relationship, the firm must consult with the FIU; and
 - (b) the firm must ensure that restricting or terminating the business relationship does not inadvertently result in tipping off the customer.

Division 5.1.D Reporting records

5.1.109 Reporting records to be made by MLRO etc

The MLRO of a firm must make and keep records—

- (a) showing the details of each internal suspicious transaction report the MLRO receives; and
- (b) necessary to demonstrate how rule 5.1.5 (Obligations of MLRO on receipt of internal report) was complied with in relation to each internal suspicious transaction report; and
- (c) showing the details of each suspicious transaction report made to the FIU by the firm.

Part 5.2 Tipping off

5.2.110 What is *tipping off*?

Tipping off, in relation to an applicant for business or a customer of a firm, is the unauthorised act of disclosing information that—

- (a) may result in the applicant or customer, or a third party (other than the FIU or the MBT), knowing or suspecting that the applicant or customer is or may be the subject of—
 - (i) a suspicious transaction report; or
 - (ii) an investigation relating to money laundering or terrorist financing; and
- (b) may prejudice the prevention or detection of offences, the apprehension or prosecution of offenders, the recovery of proceeds of crime, or the prevention of money laundering or terrorist financing.

5.2.111 Firm must ensure no tipping off occurs

- (1) A firm must ensure that—
- (a) its officers and employees are aware of, and sensitive to—
 - (i) the issues surrounding tipping off; and
 - (ii) the consequences of tipping off; and

- (b) it has policies, procedures, systems and controls to prevent tipping off.
- (2) If a firm believes, on reasonable grounds, that an applicant for business or a customer may be tipped off by conducting customer due diligence measures or ongoing monitoring, the firm may make a suspicious transaction report to the FIU instead of conducting the measures or monitoring.
- (3) If the firm acts under subrule (2), the MLRO must make and keep records to demonstrate the grounds for the belief that conducting customer due diligence measures or ongoing monitoring would have tipped off an applicant for business or a customer.

5.2.112 Information relating to suspicious transaction reports to be safeguarded

- (1) A firm must take all reasonable measures to ensure that information relating to suspicious transaction reports is safeguarded and, in particular, that information relating to a suspicious transaction report is not disclosed to any person (other than a member of the firm's senior management) without the consent of the firm's MLRO.
- (2) The MLRO must not consent to information relating to a suspicious transaction report being disclosed to a person unless the MLRO is satisfied that disclosing the information to the person would not constitute tipping off.
- (3) If the MLRO gives consent, the MLRO must make and keep records to demonstrate how the MLRO was satisfied that disclosing the information to the person would not constitute tipping off.

Chapter 6 Screening and training requirements

Part 6.1 Screening procedures

6.1.113 Screening procedures—particular requirements

(1) In this rule:

higher-impact individual, in relation to a firm, means an individual who has a role in preventing money laundering or terrorist financing under the firm's AML/CFT programme.

Examples

- 1 a senior manager of the firm
 - 2 the firm's MLRO or deputy MLRO
 - 3 an individual whose role in the firm includes conducting any other activity with or for a customer
- (2) A firm's screening procedures for the appointment or employment of officers and employees must ensure that an individual is not appointed or employed unless—
- (a) for a higher-impact individual—the firm is satisfied that the individual has the appropriate character, knowledge, skills and abilities to act honestly, reasonably and independently; or
 - (b) for any other individual—the firm is satisfied about the individual's integrity.
- (3) The procedures must, as a minimum, provide that, before appointing or employing a higher-impact individual, the firm must—
- (a) obtain references about the individual; and
 - (b) obtain information about the individual's employment history and qualifications; and
 - (c) obtain details of any regulatory action taken in relation to the individual; and
 - (d) obtain details of any criminal convictions of the individual; and
 - (e) take reasonable steps to confirm the accuracy and completeness of information that it has obtained about the individual.

Part 6.2 AML/CFT training programme

6.2.114 Appropriate AML/CFT training programme to be delivered etc

- (1) A firm must identify, design, deliver and maintain an appropriate ongoing AML/CFT training programme for its officers and employees.

- (2) The programme must ensure that the firm's officers and employees are aware, and have an appropriate understanding, of the following:
- (a) their legal and regulatory responsibilities and obligations, particularly those under the AML/CFT Law and these rules;
 - (b) their role in preventing money laundering and terrorist financing, and the liability that they, and the firm, may incur for—
 - (i) involvement in money laundering or terrorist financing; and
 - (ii) failure to comply with the AML/CFT Law and these rules;
 - (c) how the firm is managing money laundering and terrorist financing risks, how risk management techniques are being applied by the firm, the roles of the MLRO and deputy MLRO, and the importance of customer due diligence measures and ongoing monitoring;
 - (d) money laundering and terrorist financing threats, techniques, methods and trends, the vulnerabilities of the products offered by the firm, and how to recognise suspicious transactions;
 - (e) the firm's processes for making internal suspicious transaction reports, including how to make effective and efficient reports to the MLRO whenever money laundering or terrorist financing is known or suspected.
- (3) The training must enable the firm's officers and employees to seek and assess the information that is necessary for them to decide whether a transaction is suspicious.
- (4) In making a decision about what is appropriate training for its officers and employees, the firm must consider the following:
- (a) their differing needs, experience, skills and abilities;
 - (b) their differing functions, roles and levels in the firm;
 - (c) the degree of supervision over, or independence exercised by, them;
 - (d) the availability of information that is needed for them to decide whether a transaction is suspicious;
 - (e) the size of the firm's business and the risk of money laundering and terrorist financing;
 - (f) the outcome of reviews of their training needs;
 - (g) any analysis of suspicious transaction reports showing areas where training needs to be enhanced.

Examples

- 1 training for new employees needs to be different to the training for employees who have been with the firm for some time and are already aware of the firm's policies, processes, systems and controls

2 the training for employees who deal with customers face to face needs to be different to the training for employees who deal with customers non-face to face

(5) Subrule (4) does not limit the matters that the firm may consider.

6.2.115 Training must be maintained and reviewed

(1) A firm's AML/CFT training must include ongoing training to ensure that its officers and employees—

- (a) maintain their AML/CFT knowledge, skills and abilities; and
- (b) are kept up to date with new AML/CFT developments, including the latest money laundering and terrorist financing techniques, methods and trends; and
- (c) are trained on changes to the firm's AML/CFT policies, procedures, systems and controls.

(2) A firm must, at regular and appropriate intervals, carry out reviews of the AML/CFT training needs of its officers and employees and ensure that the needs are met.

(3) The firm's senior management must in a timely way—

- (a) consider the outcomes of each review; and
- (b) if a review identifies deficiencies in the firm's AML/CFT training—prepare or approve an action plan to remedy the deficiencies.

Chapter 7 Providing documentary evidence of compliance

Part 7.1 General record-keeping obligations

7.1.116 Records about compliance

- (1) A firm must make the records necessary—
 - (a) to enable it to comply with the AML/CFT Law and these rules; and
 - (b) to demonstrate at any time whether compliance with the AML/CFT Law and these rules has been achieved.
- (2) Without limiting rule (1) (b), the firm must make the records necessary to demonstrate how—
 - (a) the key AML/CFT principles in part 1.2 have been complied with; and
 - (b) the firm's senior management has complied with responsibilities under the AML/CFT Law and these rules; and
 - (c) the firm's risk-based approach has been designed and implemented; and
 - (d) each of the firm's risks have been mitigated; and
 - (e) customer due diligence measures and ongoing reviews were conducted for each customer; and
 - (f) customer due diligence measures and ongoing monitoring were enhanced where required by the AML/CFT Law or these rules.

7.1.117 How long records must be kept

- (1) All records made by a firm for the AML/CFT Law or these rules must be kept for at least 10 years after the day they are made.
- (2) All records made by a firm in relation to a customer for the purposes of AML/CFT Law or these rules must be kept for at least the longer of the following:
 - (a) if the firm has (or has had) a business relationship with the customer—10 years after the day the business relationship with the customer ends;
 - (b) if the firm has not had a business relationship with the customer or had a business relationship with the customer and carried out a one-off transaction for the customer after the relationship ended—10 years after the day the firm last completed a transaction with or for the customer.

- (3) If the day the business relationship with the customer ended is unclear, it is taken to have ended on the day the firm last completed a transaction for or with the customer.
- (4) This rule is subject to rule 5.1.8 (Obligation not to destroy records relating to customer under investigation etc).

7.1.118 Retrieval of records

- (1) A firm must ensure that all types of records kept for the AML/CFT Law and these rules can be retrieved without undue delay.
- (2) Without limiting subrule (1), a firm must establish and maintain systems that enable it to respond fully and quickly to inquiries from the FIU and law enforcement authorities about—
 - (a) whether it maintains, or has maintained during the previous 10 years, a business relationship with any person; and
 - (b) the nature of the relationship.

Part 7.2

Particular record-keeping obligations

7.2.119 Records for customers and transactions

- (1) A firm must make and keep records in relation to—
 - (a) its business relationship with each customer; and
 - (b) each transaction that it conducts with or for a customer.
- (2) The records must—
 - (a) comply with the requirements of the AML/CFT Law and these rules; and
 - (b) enable an assessment to be made of the firm's compliance with—
 - (i) the AML/CFT Law and these rules; and
 - (ii) its AML/CFT policies, procedures, systems and controls; and
 - (c) enable any transaction effected by or through the firm to be reconstructed; and
 - (d) enable the firm to comply with any request, direction or order by a competent authority, judicial officer or court for the production of documents, or the provision of information, within a reasonable time; and
 - (e) indicate the nature of any evidence that it obtained in relation to an applicant for business, customer or transaction; and
 - (f) for any such evidence—include a copy of the evidence itself or, if this is not practicable, information that would enable a copy of the evidence to be obtained.
- (3) This rule is additional to any provision of the AML/CFT Law or any other provision of these rules.

7.2.120 Training records

A firm must make and keep records of the AML/CFT training provided for the firm's officers and employees, including, as a minimum—

- (a) the dates the training was provided; and
- (b) the nature of the training; and
- (c) the names of the individuals to whom the training was provided.

Chapter 8 Miscellaneous

8.1.121 Approved forms to be used

- (1) The MBT may, by written notice, approve forms for the purposes of the AML/CFT Law or these rules.
- (2) If a form is approved under subrule (1) for a particular purpose, the form must—
 - (a) be used for that purpose; and
 - (b) must be completed in accordance with rule 8.1.2.

8.1.122 Completion of forms

- (1) Substantial compliance with a form approved by the MBT for the purposes of the AML/CFT Law or these rules is sufficient.
- (2) However, if a form requires—
 - (a) the form to be signed; or
 - (b) the form to be prepared in a particular way (for example, on paper of a particular size or quality or in a particular electronic form); or
 - (c) the form to be completed in a particular way; or
 - (d) particular information to be included in the form, or a particular document to be attached to or given to a person with the form; or
 - (e) the form, information in the form, or a document attached to or given with the form, to be verified in a particular way;

the form is properly completed only if the requirement is complied with.